TRANSPORTATION OF DANGEROUS AND GENERAL CARGO WORLDWIDE
KASTOR TODAY:

• Federal carrier of hazardous, liquid, bulk, general cargo with a growing network.

• The leader in liquid petroleum gas (LPG) transportation by specialized vehicles.

• International freight forwarding company with an extensive agent network worldwide.

OUR VALUABLE CLIENTS:
Kastor was founded in 2012. During the eight years, KASTOR from a local company providing freight forwarding services for companies in the oilfield industry has transformed into multi-sphered logistic operator with developed agent network worldwide.

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenue (bln. RUR)</th>
<th>Fleet</th>
<th>Staff</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>1,7</td>
<td>75</td>
<td>230</td>
</tr>
<tr>
<td>2017</td>
<td>4,5</td>
<td>173</td>
<td>370</td>
</tr>
<tr>
<td>2018</td>
<td>6,4</td>
<td>230</td>
<td>510</td>
</tr>
<tr>
<td>2019</td>
<td>7,8</td>
<td>410</td>
<td>830</td>
</tr>
<tr>
<td>2020 Plan</td>
<td>≥10</td>
<td>≥500</td>
<td>≥1000</td>
</tr>
</tbody>
</table>
Our mission and values

KASTOR – HIGH QUALITY LOGISTICS

Our mission:

Every day we work in clients and partners’ interests helping them to achieve their business objectives with our technical resources, energy and team’s professionalism. We do more than others, providing truly high-quality transportation services.

Ambitious:
- We always set ambitious objectives and optimally use the resources to achieve the result
- We create the atmosphere of openness to the new
- We encourage employees’ readiness to seek and implement new methods and approaches going beyond usual ways of work and taking reasonable risk

Customer focused:
- Client interests always come first for us
  - We understand our clients’ business well
  - We always find an individual solution that meets each client’s needs
  - We find opportunities for our clients where our competitors do not

Effectiveness:
- We strive for achievements.
  - We do not just complete the task we do it with a high level of quality.
  - We are persistent in achieving the result even in temporary setbacks and obstacles to the goal.
  - We create workflow and team climate to achieve excellence.

Effectiveness:
- Safety is our priority in any action.
  - We manage risks anywhere we go
  - Everything what we do and what we control is safe, reliable and rational.
  - Safety rules are not just words. To be a part of KASTOR team means to accept and comply with our safety regulations.
  - We do not turn a blind eye on potential risks, we inform colleagues if they work unsafe.

Self-criticism:
- We efficiently and constructively work over own and others’ experience, learn useful lessons to improve work efficiency.
- We always receive feedback about our work positively, taking it into account.
- We don’t take “good enough” approach and are in a constant development.

100% of responsibility:
- Each of our employees represents Company and is 100% responsible to clients, partners and each other.
- Everyone of us is 100% responsible for their own personal result and result of the whole company.
- We do not shift responsibility we are ready to accept it.
15 BRANCHES IN RUSSIA

Moscow
St. Petersburg
Vladikavkaz
Mineralnye Vody
Buzuluk
Ufa
Orenburg
Nyagan
Surgut
Demyanka
Novy Urengoy
Purovsk
Nizhnevartovsk
Vitim
Ust-Kut

INTERNATIONAL AGENT NETWORK

Shanghai, China
Houston, USA
Tashkent, Uzbekistan
Hong Kong, Hong Kong
Bratislava, Slovakia
Minsk, Belarus
Almaty, Kazakhstan
Zürich, Switzerland
We update and expand our fleet every year

**Vehicle brands:**

- Volvo
- MAN
- Mercedes-Benz

**Capacity**

500 units on our fleet

**Transported**

28 million tons of cargo

**More than**

500 units on our fleet

>30% average per year volume growth rate

**Average age of our fleet**

is no more than

3 years old
**Services**

**TYPES OF CARGO**
- General
- Liquid bulk
- Dry bulk
- Food
- Hazardous

28 million tons of cargo has been transported since Kastor founded

**MODES OF TRANSPORT**
- Road freight
- Air freight
- Sea freight
- Rail freight
- Multimodal
**Hazardous liquid cargoes**
Gas condensate, oil, oil products (gasoline, diesel fuel, kerosene), petrochemicals (alcohols, glycols, acids)

**Gases**
Liquefied petroleum gases (propane, butane), hydrogen, argon, helium, nitrogen, ammonia, oxygen

**Dry bulk**
Sulfur, nitrate, carbon black
Road freight
Russia, CIS, Europe, Asia

TYPES OF CARGO:
• Liquid bulk
• General
• Oversized
• Hazardous
• Temperature control

OUR ADVANTAGES:
• International HSE standards
• Low level accident ratio
• Working in hard-to-reach regions of Russia

Over 75 million kms is driven every year
100 tons of cargo is transported on average every month

Air freight
Russia, CIS, Europe, China and Southeast Asia, USA

TYPES OF CARGO:
- General
- Electronics
- Oil and gas equipment
- Fashion
- Oversized
- Hazardous
- Industrial equipment

OUR ADVANTAGES:
- Import & export
- Volume allowance guarantee
- Rates fixation up to 12 months
- Extensive partner and agent network
Rail freight
Russia, CIS, China and Southeast Asia

TYPES OF CARGO:
• Liquid bulk
• Hazardous
• Containers
• Oversized
• General
• Food

OUR ADVANTAGES:
• Multimodal service with road freight available
• Forwarding services on railway terminals
Sea and river freight

Russia, CIS, Europe, China and Southeast Asia, USA

TYPES OF CARGO:
• Oversized equipment
• Containers
• Hazardous
• Electronics
• Industrial equipment
• Construction materials

OUR ADVANTAGES:
• Work with all ocean lines
• Work in hard-to-reach regions of Russia
Multimodal transport
Russia, CIS, Europe, China and Southeast Asia, USA

TYPES OF CARGO:
• Electronics
• Oil and gas equipment
• Hazardous
• Industrial equipment
• Fashion
• Oversized

OUR ADVANTAGES:
• Combination of any transport mode
• Implementation of complex logistics solutions
Project logistics

Russian and international projects

TYPES OF CARGO:

• Full logistics solution  

• Industrial diesel generators  

• Concrete and metal structures  

• Construction equipment  

• Equipment for the mining and oil industries

OUR ADVANTAGES:

• Own fleet of specialized vehicles for oversized cargo  

• Guaranteed price fixation for the project
Choose only what you need

• All types of transport services
• Warehousing services
• Transshipment terminals
• Cargo certification
• Financial outsourcing
• Distribution

Or outsource the entire logistics cycle to us
Our principles

1. Effective HSE management
   The company has TOP safety rating for key customer (Rosneft, Sibur, Schlumberger) due to low accident and injuries ratio in the industry

2. Talent management at all levels
   Annual training of engineering staff and individual programs for the top management’s development

3. Impeccable company’s business reputation
   Confirmed by sincere recommendations of our key customers

4. 100% of social responsibility
   The budget replenishment is more than 500 million rubles in 2019, support and development of youth sports in the regions of presence

5. Sustainable finance position
   Company has balanced project portfolio that guarantees financial sustainability for the company and fulfillment of all commitments made with customers

6. Continuous digital logistics development

6 principles Kastor’s business is based on
For your convenience

Customer support
7 days per week

Flexible payment options

Developed partner and agent network

Individual technical solutions taking into account regions specifics

The production bases operational scaling and bases setup in the regions of client’s requirement
Tell us about your needs and we will offer you an optimal solution.

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